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## Iron Brigade Armory Newsletter



January 2010  
Edition VII

### Colonel's Corner

Lt Col Norman A. Chandler II, Ret. USMC  
Founder and President of IBA

#### TO ALL AMERICAN RIFLEMEN-

I have been writing these newsletters since June of this year. If nothing else, it has mile-stoned our country's progression in a downward trace. Being remembered as the chronicler of the demise of America 'as we know it' isn't something I want to be remembered as. I stay tuned into the business news daily and am amazed at the lack of information presented both in topic and depth. Maybe that's the best the pundits can do, or maybe the editors want the people dumb/numbed down. That borders on conspiracy theory so maybe it's just that most folks just don't understand what is or could happen OR, they are unwilling to accept the thought of a collapse of our life support system.

I have to admit that I feel a little worn down with the 'chicken little' mentality of the sky is falling, but some things really seem to stand out to a few of us here.

#### 1] FOOD:

Few writers have posed this question, but recently it has been mentioned briefly in some of the widely circulated newsletters. One writer allows that in 2010, the food shelves could look like the ammunition shelves in any Walmart of today. This caused me to re-think the food question and that led to the thought of how much food is enough for one person for how long. Then I asked myself the question of how much do I need for 8 people and for how long, but the BIGGER question---exactly how many cans of 'what' is that? I asked 2 people I know and they came back with 25 cases [12 cans per case] of vegetables and fruit per person for 90 days.  $25 \text{ cases} \times 12 = 300 \times 8 = 2400 \text{ cans} = 200 \text{ cases}$ . Well, I thought, that's too much so I used a 20 case, base figure and came up with 1920 cans--still 160 cases of chow! That means, a family needs a room full of groceries; a pantry, a store room; a big area devoted to their future insurance of being able to eat for awhile until.....the situation corrects itself. In past writings by unknown scribblers, it has been suggested that a 2 weeks supply is minimum. This is too modest and from my viewpoint, farcical. I have heard illiterate types tell me they'll just head to the woods and hunt, a country boy will survive type thinking. That is what they all say--I'll head to the mountains; yeah, along with 20 million other folks who have the same shallow thoughts. Ok, relax, how about this detail what if 20 people headed to Wally World this morning with the idea of buying 5-10 cases of any canned food available? I can tell you that the first 5 people would probably strip the shelves. You might want to dust



### Happy New Year IBA Customers!

Iron Brigade Armory brought in the New Year with our Vice President Norman Chandler III and his new wife Kathryn Chandler. The couple were married December 31, 2009 at 6:00pm in Raleigh, North Carolina. Afterwards at the reception the couple brought in the New Year with their families and friends.

Once again Congratulations to Norm and Kathryn!

At IBA we are already thinking of brand new ideas for our customers for 2010. Continue to check our website for new products that are coming your way!

We will be attending many gun shows this year which can all be found on our website under the Events Link. We hope to see many of you at one of these events. Each month we will let you know of upcoming events that we plan on attending. We are always looking for ways to improve and make products better for our customers. If you ever have any suggestions, please feel free to contact us.

We hope that you and your families had a Merry Christmas and a Happy New Year! For our military families, we know that many of you are coming home and many more are leaving. Please know that you and your families are always in our thoughts and we wish you the best for this New Year.

Thank You again IBA customers for another wonderful year in 2009! Here's to 2010 being even better!

Stay Safe,  
Your Iron Brigade Armory Family



### January Monthly Specials

Carlos Hathcock

off your storage plans.

#### 2] AMMUNITION:

This shortage isn't going to go away-I think it will be with us forever. It's nowhere approaching a bubble and a lot of it is being used up daily. One writer recently allowed that ammunition would trade higher than gold or silver before or during a crisis because of its 'multi-usefulness'. The gold and silver will preserve what's left of your fortune, AFTER the crisis. Ammunition can be used for personal protection, taking game or for trading purposes. Being a reasonable man, I have allowed over the years that a man couldn't have too much ammo. An ammo dealer friend of ours from Ohio has mentioned that .22lr ammo is a hot seller, beyond even handgun calibers. I can see why as it meets the price point with most folks and it might provide a sense of having achieved something and thereby contributed to one's readiness. Well....if you bought 5000 rounds, I might be impressed but a box of 50 or a brick of 500 isn't really a noteworthy endeavor, but it might be all you could find. The Walmart in New Bern last week got in a case of .22lr and it didn't even hit the shelves. Sounds like an inside sale to me or friends holding it for their buddies. Greentop Sporting Goods store, just North of Richmond Va. has ammunition sales frequently. They order a pallet or two of anything they can get and put it out for a decent price. Good business, I say, as this builds customer loyalty and keeps the cash moving. Ammunition is made every day, 6 days a week, so get on a list for your pile. Cabela's has ammo but they make you pay big for it. They have one or two 'good deals' and then you are headed to the drycleaners.

#### 3] GUN SHOW REPORT:

Two weeks ago we went to the Dixie Gun and Knife Show in Charlotte NC.. This is the best Show in the area and is held at the Fairgrounds. It is hugely attended and they have real food and beer! The atmosphere is circa 80-90's America and people showed up with cash. I spoke to two gents who quickly said they hoped the bankers and credit card jerks failed and they were going to do their part to ensure that. I couldn't agree more but, with Uncle Sam printing money and giving it to the fat cat bankers, I doubt our 2 cents worth will impact them very much. Still, I really appreciated the vigor of the crowd despite a 32% 'un-official' unemployment rate in the Charlotte-Mecklenburg area, including the NASCAR guys laid off due to zero sponsorships. They belted up to our tables and bought what they needed and what they could afford. I cut prices to meet them part way when I could and I believe I'll have a lot of loyal fans for the next shows. We want to be remembered favorably during this time of need because the folks we deal with will find a job and they will make it-no matter what else happens. We have successful and hard working customers and we'll continue to do our part to foster that.

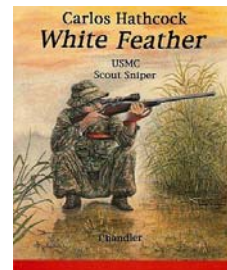
4] This past week, the 'have not's controlling our Government, voted for a health care program the country cannot afford. This country has difficulty paying the interest on the debt! When will that shoe fall? Probably on our children and grand kids. Worse than that, we're really dealing with the security of our nation and this leadership is a total failure. Solid decision making and cost cutting would eventually straighten the country out. Many people, Americans and foreigners, really believe in America and what it stands for. This is the last bastion of true freedom on earth but we're losing it daily. Maybe the 2010 mid-term elections will correct some of this? I have revised my percentages of what I call the worth of the American people. I think 45% are on board, see the problems and are taking responsibility for their part of the contribution. The other 55% are clueless, naïve, worthless, terminally dumb, lazy or some combination thereof and most have their hand out. Rate the folks around your neighborhood and where you work and see what you think. Are they preparing themselves for emergencies? Are they armed and able to support their community and country? Are they even willing to support our country and our way of life? Be honest-but don't be shocked at what you might surmise.

#### 5] SHOPPING TIPS:

I have been informed by knowledgeable sources, that retailers like Walmart, Target etc, time their deliveries and stock shelves full, prior to the 1<sup>st</sup> of each month when 33 million Americans get their food stamps/social security funds, of which 85% of all that money is spent in the following 3 days-WOW! The monies are loaded into accounts on midnight on the last day of each month and retailers have adjusted delivery schedules in order to be ready. Canned vegetables with the WALMART brand has risen about 30 cents a can in the past 2-3 months. What used to be 50-60 cents is now 78-85 cents. You can bet a pile of cash that next year will be more astounding and inflation will keep food costs rising. Funny how the government inflation rate never

To kick off the New Year, IBA decided to offer you a couple different specials instead of just one. For starters when you spend \$50.00 or more on our website we are offering you a Whitefeather book for only \$25.00! That is half off the original price!

[Click Here to get started!](#)



#### Remington Rifle Special



Here's another great special to start your New Year off right! Exclusively for our Newsletter subscribers we are offering \$100.00 off any of our Remington PSS or LTR Rifles and Shotgun. This offer can not be combined with any other offer or special. Payment must be made with either cash or a certified check, no credit cards will be accepted with this special. If the firearm you are ordering is not in stock a \$100.00 non refundable deposit will be required. Please inquire with IBA for current pricing and availability on these firearms.

Shipping must be to an FFL.

[Click Here to Get Started!](#)



#### Get to Know Your IBA Family



Our featured employee to start the New Year off is IBA's Vice President Norman A. Chandler III, known to most as "Norm" or "Jr". Norm was born on May 11, 1977 in Bethesda Maryland. His Father, Lt. Col. Norman A. Chandler II, was currently in the United States Marine Corp and stationed in Quantico, VA. Norm was 2 years old when Norm Sr. started Iron Brigade Armory. He was the first of three Chandler children and the only boy. Norm learned the business from his Father at a very young age. Norm ventured out to Bushmaster Custom Shop in January of 2007 as their CEO, and continued to hold his position at IBA as well.

matches the new cost of canned vegetables or meat or anything else you want to buy!

6] GOLD & SILVER:

Ta Dah! Next year, around mid to late summer, I say, gold will be \$1500/oz and silver will be \$40/oz. I admit I have nothing scientific to back up my prediction, but already the squeeze is on. Smelts and refineries have outstanding orders for gold and silver bars they can't fill on time. Central Banks are buying any and all quantities available-VERY QUIETLY, so as to NOT disturb the sleeping populace. We wouldn't want to upset the American people and cause them discomfort; besides, it's football season and that's very important. My advice-watch the game[Go Steelers] and then go back to work on your stash. Informed sources predict that we have seen the last of the silver Eagles after 2010, due to the shortages. Also, it has been shown that refineries are quietly paying 3-4 dollars over spot price for gold and silver just to meet their obligations and orders. Proof of that is simple-an example being retail pricing on silver bars has typically been 3-5 dollars over spot for the last 2 years. Dumb silver rounds with various designs on them, usually without assay marks and/or originating from recognizable smelts, are sometimes available at gun shows or in coin shops at spot pricing but even that supply seems to be diminishing. I have to wonder at their real value or quality though-is it really pure silver or is some of it melted car bodies and cat hair? My advice-buy a recognizable gold or silver coin or bar[Silver Town comes to mind]. Forget the junk-let the dealers and the unknowledgeable buyers have it.

I rambled on longer than I originally intended but hope some of this helps you with your personal planning. On a parting note. We have seen a huge increase in the calls for repair and modification of weapons already owned. Inspection of weapons, shortening barrels, installation of bolt knobs and refinishing of the metal are on the top of most lists. I trust all hands will have a great New Year.

SEMPER FI,  
Norm Chandler Sr  
President-IBA

This year he met Kathryn Berg and is marrying her on New Year's Eve of 2009. He continues to work closely with IBA to bring new ideas and items to provide to our customers.

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